



Independent
AIRCRAFT MODIFIER ALLIANCE

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BACKGROUND

IAMA: The Independent Aircraft Modification Brand

Founded by aviation influencers and launched in April 2019, IAMA, the Independent Aviation Modifier Alliance, advocates for trustworthy Modifications in the aviation retrofit market. Founding members, Eclipse Technics, Envoy Aerospace, Etihad Engineering and Lufthansa Technik, work to dispel the perception that independent modifiers provide lower quality solutions. While helping airline operators make the right decisions, we promote the high-quality modernisations independent aircraft modifiers deliver. We stimulate increased business among members through a shared understanding of member company capabilities and strengths. As leaders in the retrofit market, our goal is to establish an independent modification brand. We are open to all market participants, including aircraft and equipment manufacturers, airlines, suppliers and lessors. IAMA members believe that an independent, transparent retrofit market is strong and will benefit everyone.

Our Mission: Transparency and Quality

Motivated by transparency, openness, independence and quality, we encourage aircraft owners and operators to choose IAMA-member modifiers for their retrofit projects. IAMA members are committed to applying validated, endorsed processes and standards to ensure high-quality, predictable engineering and documentation—regardless of which IAMA member provides the engineering service. Our main objectives are to agree to common standards for modification quality and documentation; establish a secure documentation platform for airline operators and aircraft owners using independent modifiers, and inform the relevant public and expert communities about the advantages of IAMA endorsed solutions.

How the Aviation Industry Benefits

Independent modifications are a critical facilitator in the aircraft retrofit market for both airline operators and aircraft modifiers. IAMA's transparent and independent approach to the market gives airline fleet operators more choices. Our standards-based methodology is simplifying the lifecycle of a modification project, encouraging a worldwide customer support network, and compiling validated and transferrable modification documentation as well as contributing additional value to the aviation industry as a whole.

Our Membership: Working to Reduce Modification Risk

Since our inception, we have established three membership levels and four working groups. Paid memberships include: Full and Basic, for organizations with STC capabilities, and Advisory, for airframe and system OEMs (Original Equipment Manufacturers). Airlines and lessors may join for free. The IAMA Standard working group is tasked with reducing modification risks by establishing standards and streamlining the modification project lifecycle (from an operator's point of view), and endorsing approved Modifications. The Certification and Authority Affairs working group's mandate is to obtain recognition from and establish positive relationships with key aviation authorities including EASA, FAA, TCCA, etc. The IAMA Community and Aligned Information Campaign working group educates stakeholders about independent modification values and teaches methods to reduce or eliminate risk, helping overcome common misperceptions about independent modifications and risk. Respecting individual member Intellectual Property (IP) rights, the mandate of the Intellectual Property working group is to reduce inefficiencies in IP handling and to develop future common practices between IAMA members and stakeholders.

Our Alliance is led by Nina Schulz with support from Annelouise van Dijke, and high-profile founding company members steering the various working groups.

To learn more and join, visit iamalliance.aero



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Executive Board Members

Eclipse Technics

Marc Pinault
CEO Eclipse & Eclipse Technics

Fokker Services

Frans van de Pol - Chairman of the Board
Director Engineering

Erik Geertsema

Director Investment Strategy & Business
Development of Panta Holdings B. V.

Etihad Airways Engineering

Ahmad Rajei
Director Engineering, Head of Design Organisation

Lufthansa Technik AG

Jörn Dahmen
Senior Director Special Engineering Services

Founding Member Profiles

Eclipse Technics

Founded in 1998 as a retrofit specialist, Eclipse Technics (previously EAD Aerospace), offers innovative retrofit packages for the aviation industry and FAA and EASA certification through the STC process. With locations in France and Chicago, the company's approval domains encompass avionics, including SATCOM and connectivity systems, and structures and interiors. The company manages cabin and cockpit retrofit projects for commercial and military aircraft, including helicopters, VIP and business jets. From conception to completion, Eclipse Technics works with aircraft operators to provide highly customized solutions that fit mission requirements. To learn more, visit www.ead-aerospace.com.

Envoy Aerospace

Envoy Aerospace is a group of dedicated professionals committed to providing an unsurpassed level of service when it comes to aircraft type certification solutions. The company specializes in helping operators obtain U.S. (FAA) Supplemental Type Certificates (STC) for major design changes on their aircraft. Visit envoyaerospace.com to learn more.

Etihad Engineering

Etihad Airways Engineering is part of the Etihad Aviation Group (EAG), offering industry-leading aircraft maintenance and engineering solutions, including airframe maintenance, component repair, overhaul services and technical training. The Etihad Airways Engineering team is comprised of more than 3,000 professionals from around the world. Find out more at www.etihadengineering.com

Lufthansa Technik

Lufthansa Technik is the leading provider of aircraft maintenance, repair, overhaul and modification services for civil aircraft, from commercial to VIP and special mission aircraft. Holding international licenses for maintenance, design and production, the company provides tailored maintenance programs, modification, completion and conversion, innovative cabin products, material pooling or engine services. Lufthansa Technik also offers digital fleet support. Visit www.lufthansa-technik.com for more.



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FACT SHEET

IAMA, The Independent Aircraft Modifier Alliance – Powered by Expertise

Who We Are

IAMA, the Independent Aircraft Modifier Alliance, is a group of significant aviation industry players cooperating to form a new alliance in the aviation retrofit market.

What We Do

We are advocates and educators:

- Advocating for trustworthy independent aircraft modifications
- Educating stakeholders about the value of modifications to avoid uncertainties
- Collaborating to develop standards and endorse IAMA-approved solutions
- Helping airline operators make the right decisions
- Promoting the high-quality modernization that independent aircraft modifiers deliver

Our Mission

Building together towards a transparent, distinct and independent market for aircraft retrofits:

- Offering operators more choice and addressing customer concerns
- Providing added value to the aviation industry overall
- Creating a documentation platform and the independent modification brand

Our Driving Principles

Building a strong, independent modification market that will benefit everyone:

- Motivated by transparency, openness, independence and quality
- Applying validated, endorsed processes and standards
- Ensuring IAMA members provide high-quality, predictable engineering and documentation

Our Members

Influencing and representing aircraft modification ecosystem:

- Founding Members: Eclipse Technics, Envoy Aerospace, Etihad Airways Engineering, Lufthansa Technik
- Full Members: Carlisle IT, Collins Aerospace, Fokker Services
- Basic Members: Frequentia, Atlantic Aviation Group, Air4All, Saudia Aerospace Engineering Industries
- Open to all market participants including aircraft manufacturers, airlines, suppliers and lessors
- Available membership opportunities: Full, Advisory and Basic

Effecting change

Our members can influence IAMA's direction through participation in our working groups:

- The IAMA Standard working group
- The Certification & Authority Affairs working group
- The IAMA Community and Aligned Information Campaign working group
- The Intellectual Property and OEM Affairs working group

Learn more at iamalliance.aero